



Q4.4 Approximately how much are you planning to invest in the next 5 years (£ ,000)?

	Expand	Replace	Year	£ ,000
<input type="checkbox"/> Renewables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	£ <input type="text"/>
<input type="checkbox"/> Land expansion (rented/purchased)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	£ <input type="text"/>
<input type="checkbox"/> Milking/feeding equipment	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	£ <input type="text"/>
<input type="checkbox"/> Buildings/parlour	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	£ <input type="text"/>
<input type="checkbox"/> Slurry/manure storage	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	£ <input type="text"/>
<input type="checkbox"/> Machinery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	£ <input type="text"/>
<input type="checkbox"/> Other (Please specify) <input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	£ <input type="text"/>

Q4.5 Which area of advice or training would make the most immediate improvement to your business?
(Please rate 1 to 10 where 10 = Most immediate and 1 = Least immediate)

<input type="checkbox"/> Labour/Staff management	<input type="checkbox"/> Business planning and financial management
<input type="checkbox"/> Market understanding	<input type="checkbox"/> Collaboration/Succession
<input type="checkbox"/> Animal health	<input type="checkbox"/> Nutrition
<input type="checkbox"/> Grass and forage	<input type="checkbox"/> Fertility and breeding
<input type="checkbox"/> Environment	<input type="checkbox"/> New technology

Q4.6 Which of the following do you consider to be a constraint on your dairy business?
(Please rate 1 to 10 where 10 = Most constraint and 1 = Least constraint)

<input type="checkbox"/> Energy and other input costs	<input type="checkbox"/> Availability of capital for reinvestment
<input type="checkbox"/> CAP Reform	<input type="checkbox"/> Availability of land
<input type="checkbox"/> Labour availability and cost	<input type="checkbox"/> Price volatility
<input type="checkbox"/> Environmental legislation	<input type="checkbox"/> TB
<input type="checkbox"/> Herd health	<input type="checkbox"/> Other (Please specify below)

Q4.7 Thinking about the future, could you tell me which one of these views most closely matches your own? *(Please tick one box only)*

To maximise the financial return from milk either by exploiting technology or new ways of working or by increasing the size of the business

To build a healthy sustainable dairy business to pass on to the next generation

To carry on as currently with as little change as possible in order to preserve my way of life

To diversify the business in order to reduce reliance on milk

To leave dairy farming when it's practical to do so

Other (Please specify)

The information from this campaign will be aggregated with other interviews to produce an overall report. To keep an accurate record about the Welsh dairy industry are you prepared for your individual information from this campaign to be attributed to you and passed to DairyCo and Coleg Sir Gar. *(Please tick)* Yes No

Thank you for your feedback.

Please confirm that these contact details are correct

If incorrect, please list any changes:

Email address

Mobile phone

DairyCo and Coleg Sir Gar may use these details to contact you about its products and services from time to time. Please tick if you are happy to be contacted by: *(Please tick all that apply)*

Email Mobile/SMS Landline Post

Q1.1 What is the total area that you farm? Acres Hectares
Please tick either acres or hectares

Q1.2 What is your area of...? *Please tick either acres or hectares*

Grassland	<input type="text"/>	Other fodder crops	<input type="text"/>
Maize	<input type="text"/>	Other arable crops	<input type="text"/>
Whole crop cereals	<input type="text"/>		

Acres Hectares

Q1.3 What was the average number of livestock on the farm in the last 12 months?

Dairy cows	<input type="text"/>	Other beef	<input type="text"/>
Dairy replacements	<input type="text"/>	Breeding ewes	<input type="text"/>
Suckler cows	<input type="text"/>	Store lambs	<input type="text"/>

Q1.4 Are you the...? *(Please tick the box that applies to you)*

Owner Tenant Both Other (Please specify)

Please select your age bracket?

under 40 41-49 50-59 60 and over

Q1.5 Which of these best describes the farm business? *(Please tick which applies to you)*

Partnership Limited Company Sole Trader

Joint Venture Other (Please specify)

Q2.1 How many people work on the farm including you?

	Number paid	Number unpaid
Total number of people	<input type="text"/>	<input type="text"/>
Number full-time	<input type="text"/>	<input type="text"/>
Number part-time	<input type="text"/>	<input type="text"/>
Number of family	<input type="text"/>	<input type="text"/>
Number of non-family	<input type="text"/>	<input type="text"/>

Q2.2 Is there a succession plan in place for the dairy unit? Yes No
If yes, is it a 'relative' or a 'non-relative'? Relative Non-relative

Q2.3 What proportion of your total farm income comes from the dairy herd (excluding SFP)?
 % income

Q2.4 What will be your total annual litres of milk produced to March 2014? Litres

Q2.5 What is your calving pattern?

Mainly Spring Spring and Autumn
 Mainly Autumn All year round

Q2.6 How would you describe your dairy production system?

Grass based low concentrates Housed all year
 Grass based high concentrates

Q2.7 Are you organic? Yes No
If yes, are you intending to remain organic for the next 5 years? Yes No
If no, are you intending to convert to organic in the next 5 years? Yes No

Q3.1 Who do you sell your milk to?

Q3.2 Which type of milk contract are you on?

Liquid Solid Balancing
 Aligned Other (Please specify)

Q3.3.1 What is your intention regarding your dairy production over the next 5 years?

Increase production Decrease production Stay the same
Increase % % *Decrease %* % Exit
 Don't know

Q3.3.2 Which of the following changes are you most likely to implement?
(You may tick more than one box)

Change stocking rates Change feeding practices
 Change milking frequency Change herd size
 Change breed/cross breed Improve fertility
 Change calving patterns Improve yields

Q3.4 Has the farm been registered under the Glastir scheme? Yes No
If no, why not? (Please tick as many as apply)

Financial incentive too low Not aware of the benefits of the scheme
 No interest to register Scheme options conflict with current farm policy

Q3.5.1 Which of the following have you attended over the past twelve months?
(Please tick as many as apply)

On farm events Open meetings Workshops
 Discussion groups One-to-one advice and support None

Q3.5.2 Which of the following would help you farm more profitably in the future?
(Please tick as many as apply)

On farm events Open meetings Workshops
 Discussion groups One-to-one advice and support None

Q3.6 Are you currently involved in a joint venture? e.g. contract farming agreement, heifer rearing, crop growing, etc.

Yes No Plan to within next 5 years

If yes or planning to, please state what:

Q3.7 Have you introduced any form of renewable energy to support the dairy business?

Yes No Within next 5 years

Please select: (You may tick more than one box)

Photovoltaic/PV panels Wind Solar thermal
 Anaerobic digestion Biomass Other (Please specify below)

Q4.1 What do you think will be your next major investment?

Q4.2 When do you think you might make it? (Year)

Q4.3 Approximately how much have you invested over the last 5 years (£ ,000)?

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